

**RURAL COUNTY REPRESENTATIVES OF CALIFORNIA**  
**FY 2018 BUDGET**  
**For the Year Ended December 31, 2019**

	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>Change: Increase / (Decrease)</b>
<b>Revenue:</b>			
Member County Dues	\$ 265,000	\$ 251,825	\$ 13,175
Annual Meeting	180,000	150,000	30,000
Conference Room Services	10,000	10,000	0
Contract Support Services:			
GSFA	4,908,000	2,633,000	2,275,000
NHF	2,020,000	2,114,000	(94,000)
ESJPA	66,000	63,000	3,000
Excess Revenue from NHF	1,000,000	1,000,000	0
Contract Performance Fee	810,000	1,750,000	(940,000)
Interest Income	240,000	48,000	192,000
Investment Gain / (Loss)	20,000	20,000	0
Building - Rental Income and Sublease	12,745	16,000	(3,255)
<b>Total Revenue</b>	<b>\$ 9,531,745</b>	<b>\$ 8,055,825</b>	<b>\$ 1,475,920</b>
<b>Expenditures:</b>			
Accounting & Auditing	\$ 20,700	\$ 15,000	\$ 5,700
Annual Installation Reception	15,000	15,000	0
Bank Fees	3,500	4,000	(500)
Bill Service	10,180	10,000	180
Cable TV	12,500	9,800	2,700
Communications/Public Relations	86,250	75,000	11,250
Community Relations	30,000	35,000	(5,000)
Computer Maintenance & Support	221,700	84,800	136,900
Computer Hardware	105,000	119,700	(14,700)
Conference - Annual Meeting	215,000	200,000	15,000
Conferences Attended by Staff	65,510	25,210	40,300
Consultants	490,550	380,000	110,550
Depreciation	40,000	65,000	(25,000)
Dues, Fees & Subscriptions	42,242	50,245	(8,003)
Employee Training	76,000	70,550	5,450
Reference Library & Publications	6,810	6,810	0
Equipment Lease	75,000	25,000	50,000
Insurance	52,215	51,900	315
Interest Expense	5,500	0	5,500
Internet Services	37,200	37,200	0
Legal Services	170,000	140,000	30,000
Meetings	35,000	35,000	0
Miscellaneous	7,500	5,500	2,000

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**FY 2018 BUDGET**  
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	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>Change: Increase / (Decrease)</b>
Office Expense	60,000	20,000	40,000
Off-Site Storage	5,000	3,500	1,500
Payroll	4,787,396	3,798,931	988,465
Payroll Taxes and Employee Benefits	1,222,111	1,051,269	170,842
OPEB Benefits	258,000	275,000	(17,000)
Payroll Processing Fees	6,000	6,000	0
Postage	10,000	15,000	(5,000)
Printing and Duplicating	33,500	21,000	12,500
Recruiting	40,000	25,000	15,000
Rent	394,000	333,000	61,000
Repair & Maintenance	53,050	4,850	48,200
Employee Relations	20,000	20,000	0
Fees, Taxes and Licenses	5,000	5,600	(600)
Sponsorships	321,500	410,000	(88,500)
Telephone	17,500	27,350	(9,850)
Travel - Board Member Reimbursement	135,000	120,000	15,000
Travel	232,200	75,200	157,000
<b>Total Expenditures</b>	<b>\$ 9,423,615</b>	<b>\$ 7,672,415</b>	<b>\$ 1,751,200</b>
<b>Net Revenue over Expenditures</b>	<b>\$ 108,130</b>	<b>\$ 383,410</b>	<b>\$ (275,280)</b>
<b>Noncash Adjustment:</b>			
Depreciation	\$ 40,000	\$ 65,000	\$ (25,000)
<b>Projected Source (Use) of Reserves on Operations:</b>			
Pension Liabilities	\$ -	\$ (3,117,000)	\$ 3,117,000
Fixed Assets - (Lease option)	\$ 105,000	\$ 262,000	\$ (157,000)
<b>Net Source (Use) of Cash</b>	<b>\$ 253,130</b>	<b>\$ (2,406,590)</b>	<b>\$ 2,659,720</b>