

RURAL COUNTY REPRESENTATIVES OF CALIFORNIA
Statement of Revenue and Expenses
Budget Vs. Actual - Unaudited
For the Quarter Ended September 30, 2018

	2018 Annual Budget	Quarter Ended September 30, 2018 Budget	Quarter Ended September 30, 2018 Actual	Variance Favorable/ (Unfavorable)	Percent Favorable/ (Unfavorable)
Income:					
Member County Dues	\$ 251,825	\$ 188,865	\$ 189,161	\$ 296	0.16%
Annual Meeting	150,000	112,500	201,215	88,715	78.86%
Contract Support Services:	4,810,000	3,607,506	3,607,498	(8)	0.00%
Excess Revenue from NHF	1,000,000	749,997	750,000	3	0.00%
Contract Performance Fee	1,750,000	1,312,497	789,100	(523,397)	-39.88%
Other Revenue	94,000	70,497	95,971	25,474	36.13%
Total Income	\$ 8,055,825	\$ 6,041,862	\$ 5,632,945	\$ (408,917)	-6.77%
Expenditures:					
Accounting & Auditing	\$ 15,000	\$ 11,250	\$ 11,713	\$ (463)	-4.12%
Annual Installation Reception	15,000	11,250	8,739	2,511	22.32%
Communications/Public Relations	75,000	56,250	20,518	35,732	63.52%
Community Relations	35,000	26,253	21,055	5,198	19.80%
Computer Hardware & Maintenance	204,500	153,378	65,010	88,368	57.61%
Conference - Annual Meeting	200,000	150,003	214,622	(64,619)	-43.08%
Conferences Attended by Staff	25,210	18,909	7,614	11,295	59.73%
Consultants	380,000	285,003	298,197	(13,194)	-4.63%
Depreciation	65,000	48,753	34,670	14,083	28.89%
Dues, Fees & Subscriptions	50,245	37,683	39,134	(1,451)	-3.85%
Equipment	25,000	18,747	16,386	2,361	12.59%
Insurance	51,900	38,925	31,594	7,331	18.83%
Internet Services	37,200	27,900	11,678	16,222	58.14%
Legal Services	140,000	105,003	24,811	80,192	76.37%
Meetings	35,000	26,253	21,288	4,965	18.91%
Office Expense	20,000	15,003	29,395	(14,392)	-95.93%
Payroll	3,798,931	2,849,202	3,018,777	(169,575)	-5.95%
Payroll Taxes	91,606	68,706	50,072	18,634	27.12%
Employee Benefits	959,663	719,748	673,342	46,406	6.45%
OPEB Benefits	275,000	206,253	203,525	2,728	1.32%
Printing and Duplicating	21,000	15,750	19,705	(3,955)	-25.11%
Rent	333,000	249,750	219,678	30,072	12.04%
Sponsorships	410,000	307,503	372,254	(64,751)	-21.06%
Travel - Board Member Reimbursement	120,000	90,000	101,820	(11,820)	-13.13%
Travel	75,200	56,403	84,813	(28,410)	-50.37%
Other Expenses	213,960	160,470	132,890	27,580	17.19%
Total Expenditures	\$ 7,672,415	\$ 5,754,348	\$ 5,733,300	\$ 21,048	0.37%
Net Revenues over Expenditures	\$ 383,410	\$ 287,514	\$ (100,355)	\$ (387,869)	-134.90%